

Message Text

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PAGE 01 STATE 230365
ORIGIN AF-10

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R 121307Z SEP 78
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS
AMEMBASSY ABIDJAN

UNCLAS STATE 230365

E.O. 11652: N/A

TAGS: BTRA, BTIO, NI, IV

SUBJECT: VISIT OF MOTOROLA REPRESENTATIVES

1. LIONEL OLMER, MOTOROLA CORPORATION, ASKED AF/W TO INFORM LAGOS AND ABIDJAN OF IMPENDING VISIT OF JAMES SEARLE, VICE PRESIDENT, COMMUNICATIONS INTERNATIONAL, AND LEONARD WOLFKIEL, ENGINEERING PRODUCTS, MOTOROLA CORPORATION. THEY WILL ARRIVE LAGOS SEPTEMBER 17 AND DEPART SEPTEMBER 21 FOR ABIDJAN WHERE THEY WILL STAY UNTIL SEPTEMBER 29.
 2. FOR LAGOS: SEARLE AND WOLFKIEL WILL CONTACT EMBASSY WHEN THEY ARRIVE. THEY WOULD LIKE TO MEET WITH COMMERCIAL ATTACHE AND GET AN UP-TO-DATE ASSESSMENT OF LOCAL SCENE. THEY WILL BE DISCUSSING POSSIBILITIES OF MOTOROLA SALES WITH THE NIGERIANS.
 3. FOR ABIDJAN: SEARLE AND WOLFKIEL WOULD LIKE TO MAKE
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A COURTESY CALL ON THE AMBASSADOR AND MEET WITH MEMBERS OF THE ECON/COMMERCIAL SECTION. DURING THEIR VISIT, THEY EXPECT TO SIGN THE CONTRACT FOR THE \$1.2 MILLION RURAL COMMUNICATIONS PROJECT. PLEASE INFORM DEPARTMENT AS TO DATE AND TIME FOR CALL ON AMBASSADOR. CHRISTOPHER

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Message Attributes

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